



RESORT QUEST[®]

A Winning Partnership



The Village at Bear Trap Dunes, Ocean View

Some of Bethany's best resort communities share something in common.

Since 1972, ResortQuest has been proud to serve The Quiet Resorts' finest communities with comprehensive homeowner association management services.

From Fenwick Island to Lewes, Delaware, and points in between, including Sea Colony - The Premier Family Beach & Tennis Resort Community, ResortQuest provides nearly 6,000 homeowners in 43 associations with top-notch management services.

Looking for top quality management?
Your quest has ended.



Sea Colony's Beach Community, Bethany Beach

Nearly 6,000 homeowners in 43 homeowners associations in coastal Delaware trust ResortQuest to manage their resort communities.

ResortQuest's association management services include:

- **budget preparation**
- procurement of required insurance
- **maintenance of common areas/facilities**
- association billing/collections
- **hiring/recruiting employees**
- human resources services
- **information technology support services**
- hiring contractors
- **contract management**
- financial reporting/audit
- **administrative functions (meeting preparation, preparing minutes, mailings & customer service responses)**
- 24-hour emergency service
- **property inspections**
- payroll administration
- **rule enforcement**

ResortQuest combines the resources of a large company with extensive local ties to bring the best of each to our clients.

Our talented and experienced local management staff offers us the ability to perform many tasks in house that smaller companies must subcontract to third parties.

Our decades-long track record of superior management in the resort area has earned us the respect of local and regional vendors and we leverage those relationships for the benefit of the associations we manage.



Bethany Lakes - Ocean View





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Sea Colony's Tennis Community - Bethany Beach

Our clients

Association	Unit
Sea Colony Recreational Association	2,224
Sea Colony East IV	108
Sea Colony East V	108
Sea Colony East VI	108
Sea Colony East VII	108
Sea Colony West I & II	58
Sea Colony West III	24
Sea Colony West IV	24
Sea Colony West V	18
Sea Colony West VI	79
Sea Colony West VII	32
Sea Colony West VIII	100
Sea Colony West IX	16
Sea Colony West X	46
Sea Colony West XI	44
Sea Colony West XII	48
Sea Colony West XIII	40
Sea Colony West XIV	32
Sea Colony West XV	112
Sea Colony West XVI	46
Sea Colony West XVII	84
Sea Colony West XVIII	68
Sea Colony West XIX	119
Sea Colony West XX	197
Sea Colony West XXI	5
Sea Colony West XXII	12
Sea Colony West XXIII	5

Association	Unit
Pelican's Pouch	36
The Cove	21
The Preserve	54
Bethany Village	35
Sea Del Estates	43
Bethany Lakes	88
Ocean Ridge East	66
Cotton Patch	65
Kings Grant	75
The Villages at Five Points	500
The Downtown Area, Five Points	48
Town Center East, Five Points	104
Arrington Woods	60
The Village at Bear Trap Dunes	700
The Village at Bear Trap Dunes, Condo I	208



The Downtown Area, The Villages at Five Points - Lewes

The ResortQuest team has more than a century of homeowner association management at the beach.

Our management team:

Patrick A. Davis
General Manager

Diane Schlear
Accounting Manager

Rick White
Information Technology Mgr.

Tim Fisher
Marketing Manager

Beth Umstead
HOA Manager

Kelly Lang
HOA Manager (Bear Trap)

Dean Phillips
HOA Manager (Kings Grant)

Doug Bowden
Sea Colony West Property Mgr.

Beth Ann VanAuken
Sea Colony East Property Mgr.

David Creighton
Operations Manager
(Sea Colony
Recreational Association)

Our diverse team brings a variety of expertise, cutting edge technology and specialized services to our managed associations.

Through close working relationships with the boards of our managed associations and extensive knowledge of issues facing associations in this resort area, we protect and enhance the value of your property with the attention and care we pay to our own.

**What are you waiting for?
Join a winning partnership.**



Arrington Woods - Selbyville



Kings Grant - Fenwick Island

ResortQuest is the Resort Real Estate Specialist

ResortQuest has been Southern Coastal Delaware's vacation rental, real estate sales and homeowner association management leader for 36 years ... and counting.

Now, we're expanding into Ocean City, Maryland.

ResortQuest Real Estate in Bethany Beach handled more home sales transactions in The Quiet Resorts in 2007 than any other resort realty firm. Nearly 1,000 resort homeowners trust us to generate vacation rental income for them - and we deliver.

We're locally managed and globally connected. Our experienced and talented sales team is supported by market leading services, comprehensive proven marketing programs, substantial (and growing) Web presence and a decades-long legacy of flawless customer service to thousands of satisfied customers.

We take the business of fun very seriously!

SOURCE: 2007 Sussex County Association of Realtors MLS data for single-family home, townhome and condominium sales transactions in the Fenwick / Bethany East of the Canal MLS area. Statistics reflect the combined 2007 activity of ResortQuest Real Estate and Seacoast Realty, acquired on May 1.

ResortQuest Delaware

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